AST-ERP

"Enhance Business Performance by Cross-functional Integration"



An Overview of AST-ERP

AST-ERP is a comprehensive ERP package that helps in maintaining cross-functional integrity of data and proper workflow. Business processes like Procurement, Order Management, Manufacturing, Sales Management, Inventory Control and Accounts Receivable are seamlessly integrated on a single platform to enhance business performance.

Business Solutions	AST-ERP has separate modules for M etc that covers verticals and sub-vert businesses.
Configuration & Customization	AST-ERP has vast configurable parame process variants. Customization as per integrated on the AST-ERP.
Scalable	AST-ERP has been designed to easily a amount of data.
Uninterrupted Implementation	Several master templates for Master I software. Priority is given to crucial bu implementing easier modules first
Personalized Customer Support	Our dedicated Customer Support stru was involved with the implementation point of contact will be provided with



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AST-ERP Performance History

- AST-ERP has been in use for over **20+ years**
- It has handled over 3100+ projects
- Total number Purchase Orders issued 22700+
- Largest BOM of **1300**+ items
- Largest Item Master of 75000+ items
- Industries leveraging AST-ERP: Manufacturing, • Projects, Oil & Gas, Construction etc





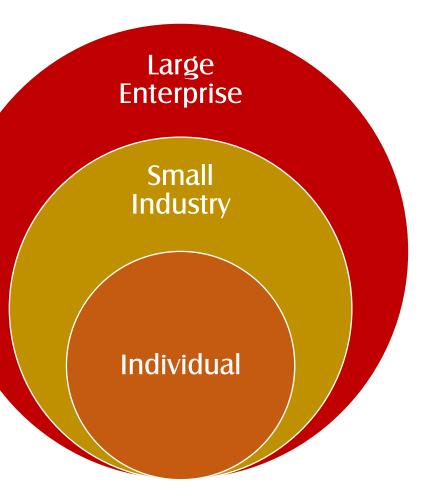
AST-ERP For Your Business

AST-ERP can be leveraged by single user and industries of any size. The software is easily scalable and adaptive to grow along with the expansion of any business



The enhanced user interface provides an userfriendly experience



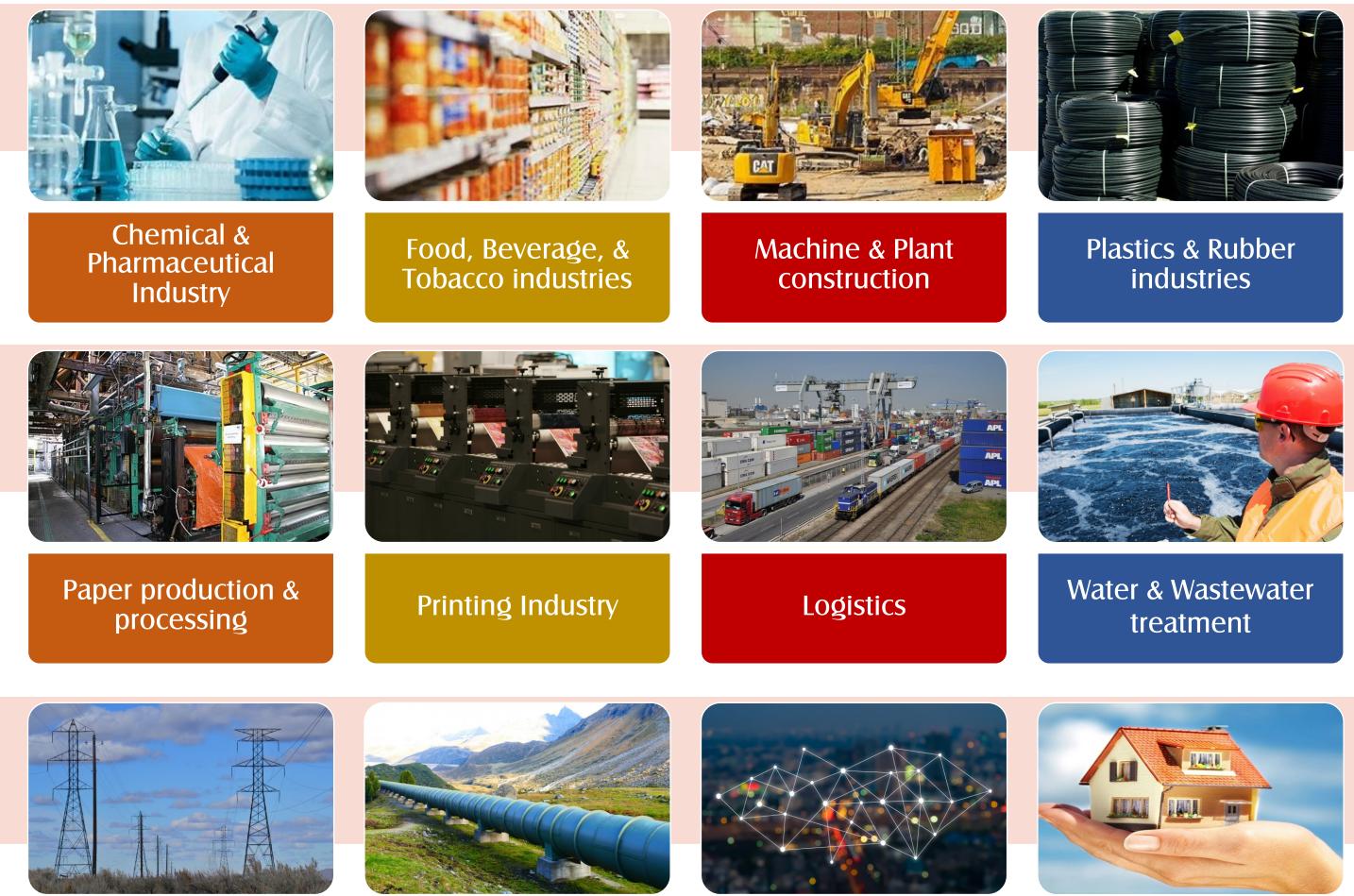


Our inherent skills and multi-domain knowledge enables us to offer customized ERP solutions for specific businesses



Versatility

Due to its universal features and flexibility, AST-ERP can be used across any industry



Oil & Gas supply and distribution

Building control technology

And many more

Power supply &

distribution





Metal processing & **Steel industries**



Shipping & Transport solutions

Property management



Research

AST-ERP Modules

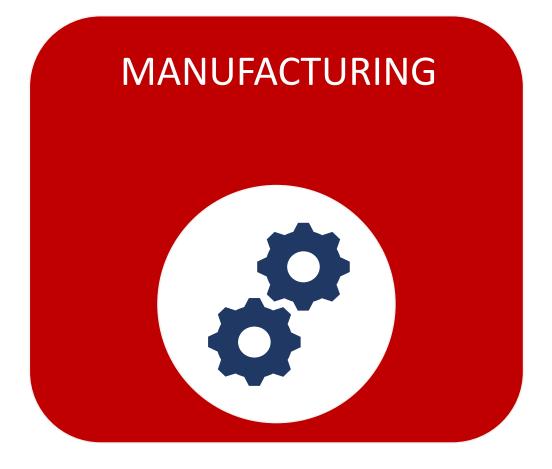




INVENTORY CONTROL



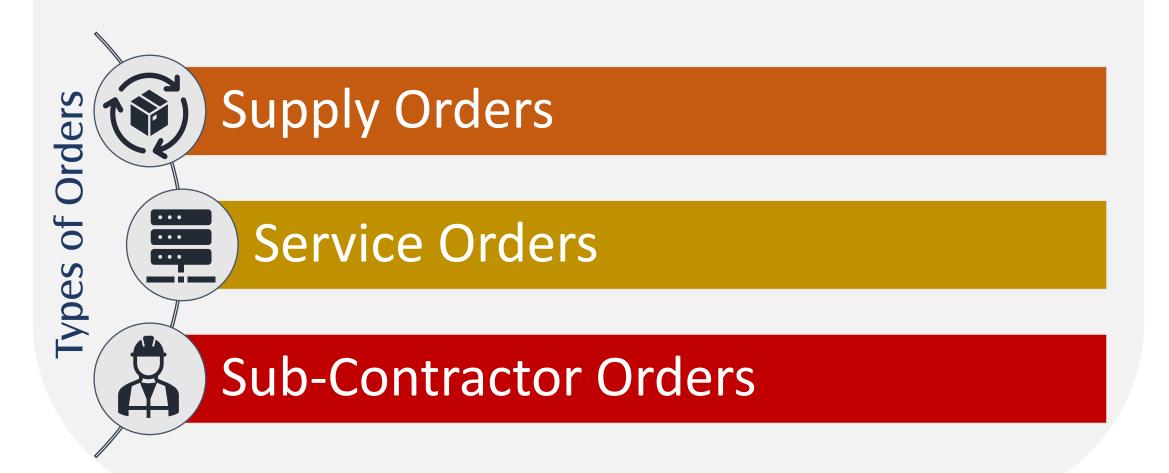






Supply Chain Management







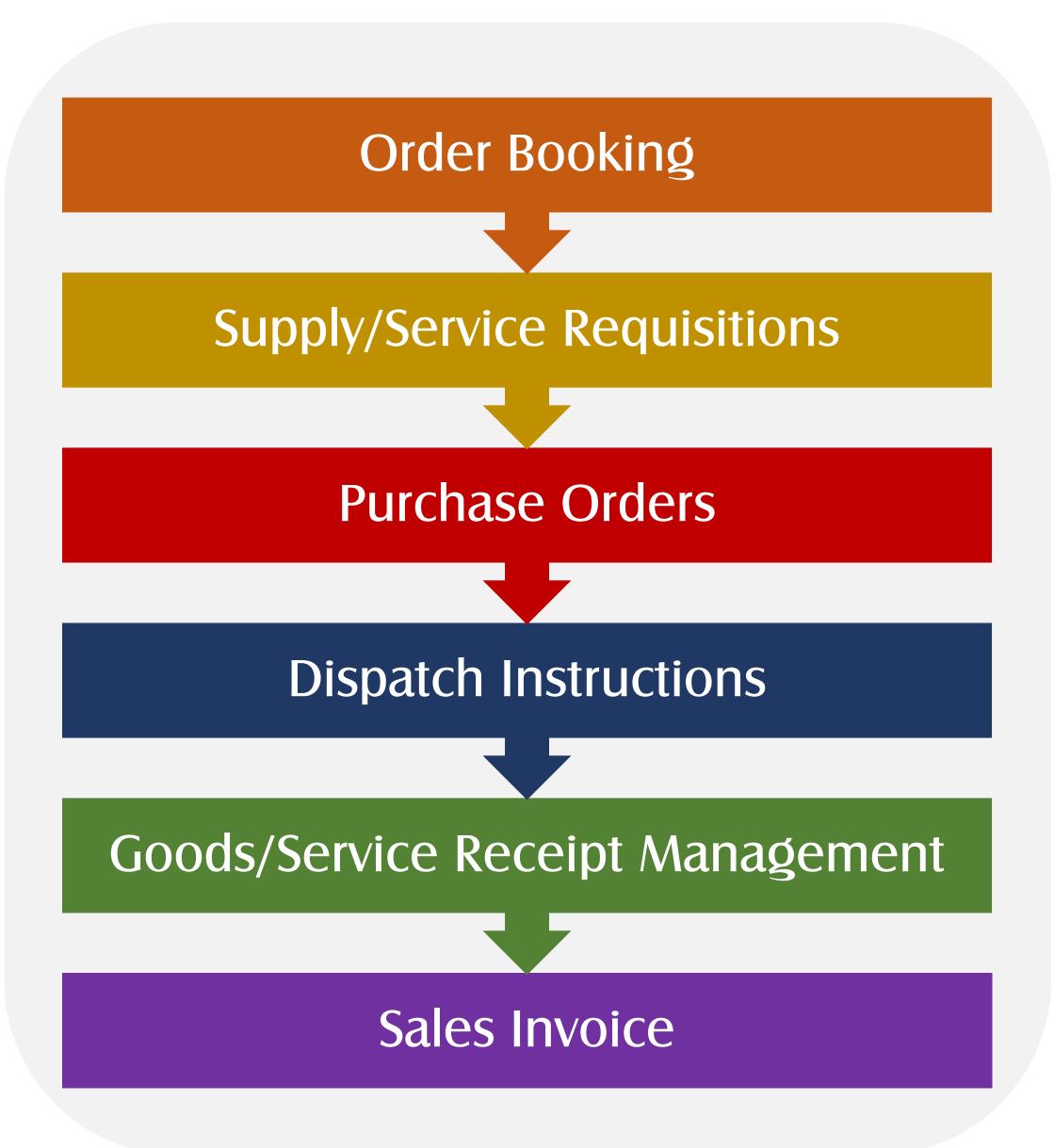


Key Features

- Approve/Disapprove Requisitions
- **Convert Orders directly from** requisitions
- Generate Good Receipt Notes
- Vendor Management
- MIS Reports for PR, PO and GRN

- Item-wise budget check
- Comprehensive validation of vendor billing
- Manage deliveries to one or several locations
- Manage and maintain suppliers
- Track and document any incidental costs

Sales Management





Key Features

- Create comprehensive Bill of Materials for each work order
- Link individual items with their respective budgets
- Notification for Open orders
- Alerts and approvals for over budget
- Project Cost Accounting System (pCAS)

- Better cost control with itemwise budget checks
- Live data of order profitability enables quicker execution and better decision making

Manufacturing

Finished Goods

Raw material purchase

Process & Manufacturing

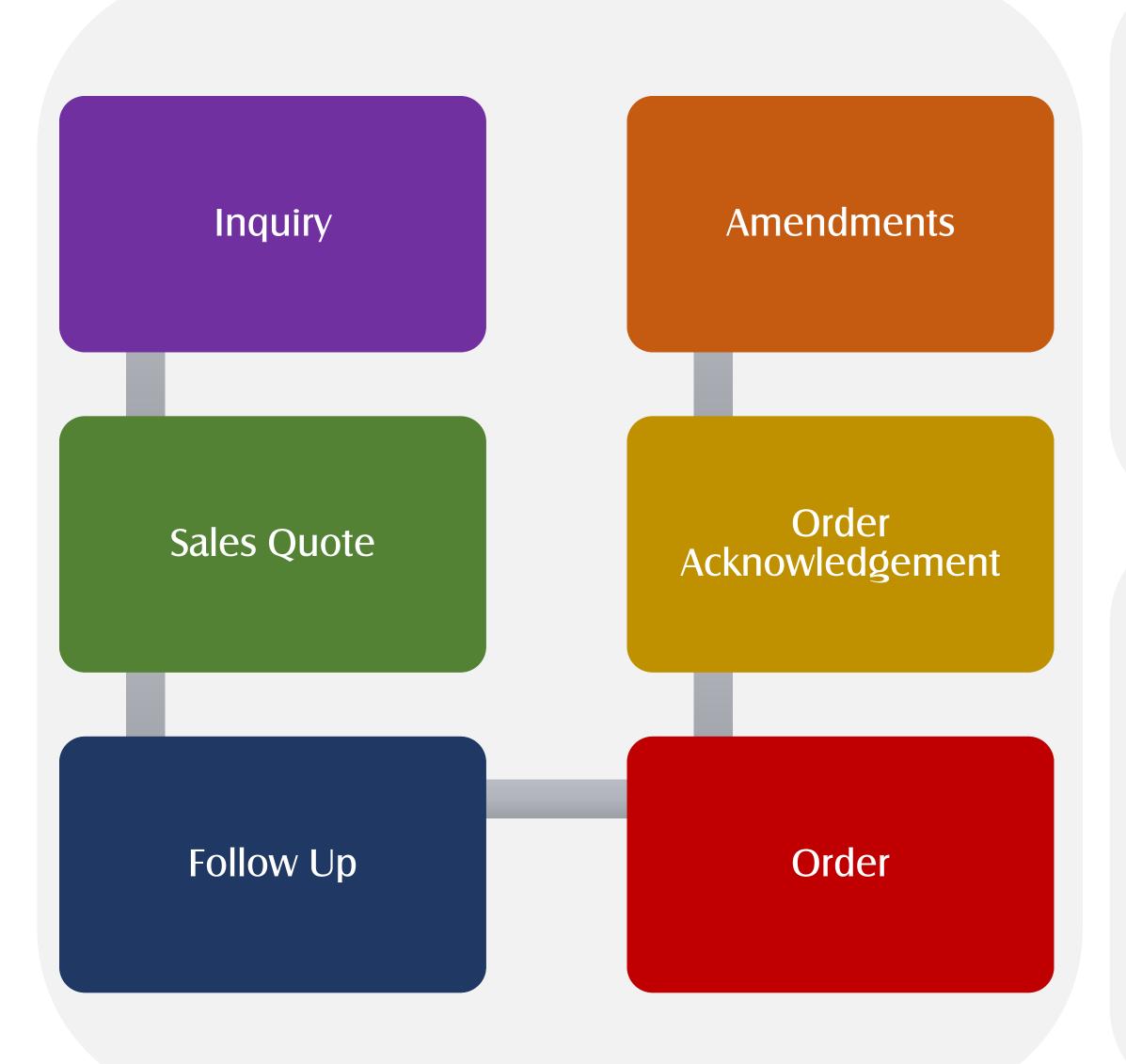


Key Features

- Prepare job work by defining an exhaustive Bill of Material
- Record accurate production data
- Integration with inventory and automated PR generation
- Generate historical production data

- Manage various products and reduce associated costs
- Increase production with
 effective scheduling
- Deep dive into each phase of the production phase
- Get real-time reporting for quick decision making

Customer Relationship Management



Key Features

- Quotation Management
- Costing
- Forecasting
- Document management
- Track interactions with your customer and follow ups
- Assign leads
- Categorize Job Type
- Generate Reports of hit ratios

- Monitor and assess end-to-end sales processes
- Have higher insight on opportunities and outstanding quotes
- Check Sales backlogs
- Manage critical deadlines
- Revenue planning performance

Inventory Control



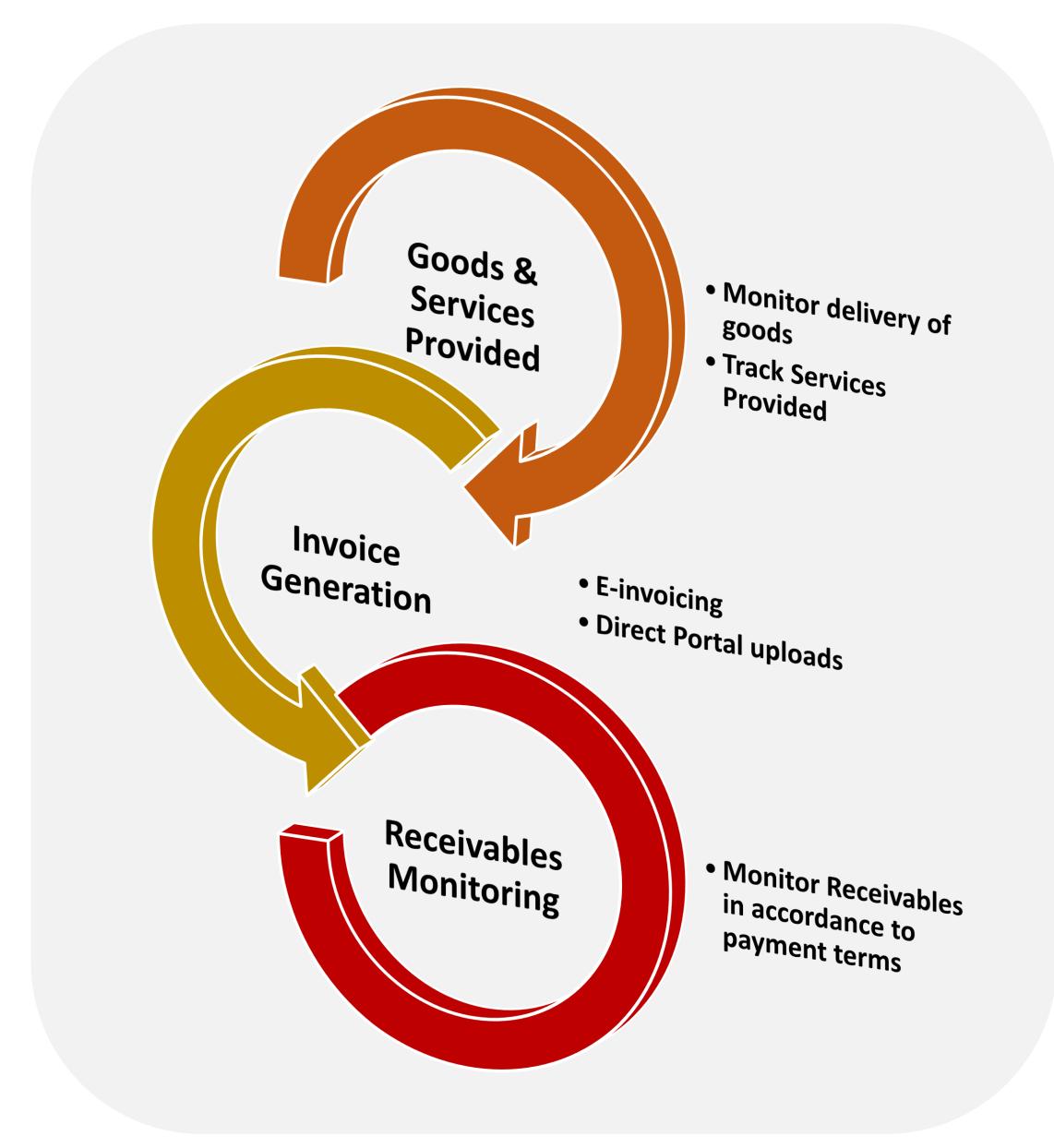


Key Features

- Seamless integration with accounting
- Supports multiple units of measurements
- Records customer and supplier history
- Stock reservation against sales order
- Inventory Reports

- Limit stock to requirement to save on working capital
- Grow sales by managing stock
- Get stock depletion alerts for better inventory management
- Get better details of your products and their movement for better decision making

Account Receivables



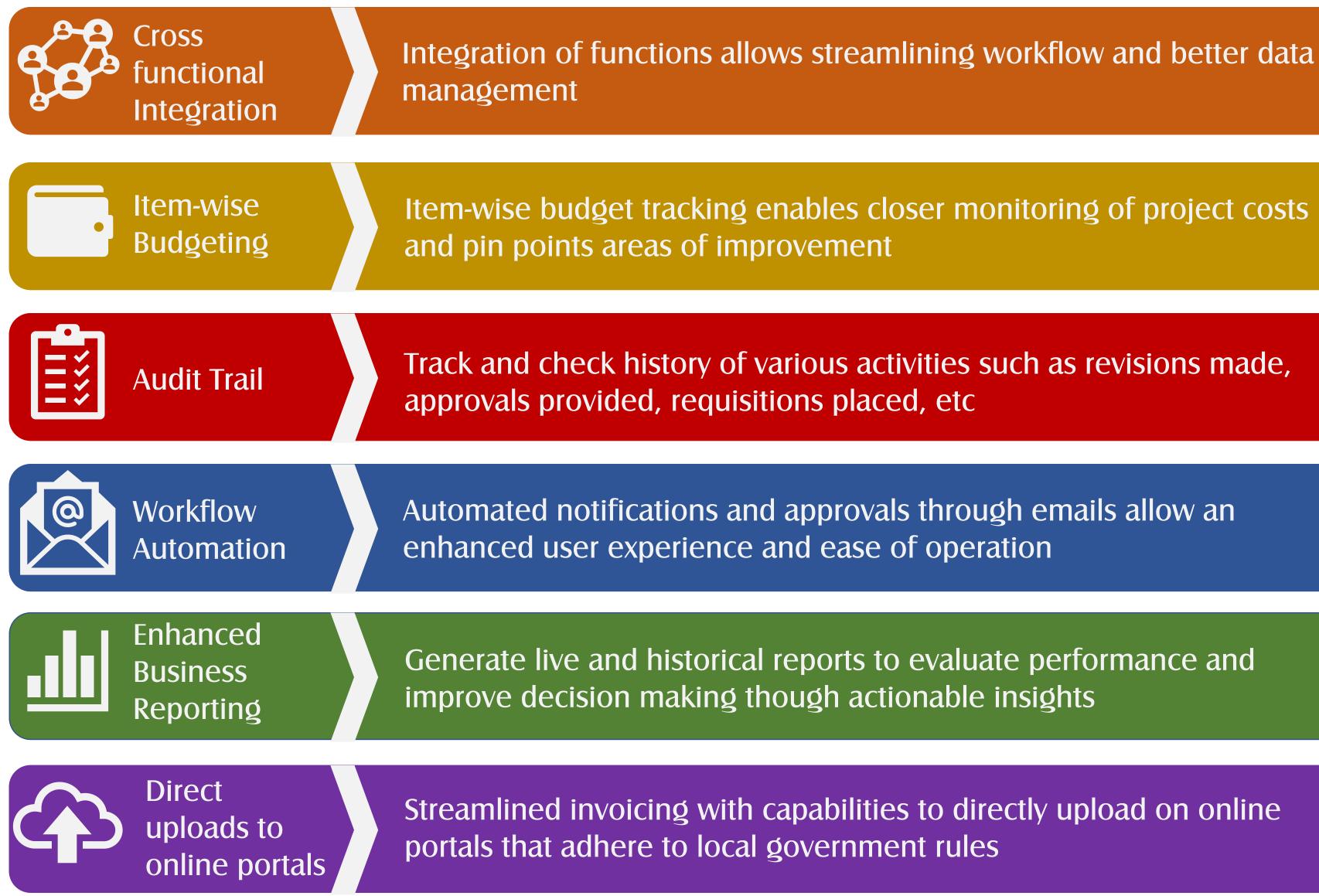


<u>Key Features</u>

- Monitor account receives through the entire process from delivery to invoices generated to payment receipts
- E-invoicing and direct portal uploads
- Detailed receipt management system

- Minimize overdues and pending payments by staying on top
- Improved cash flow
 management
- Track Bank Guarantees issued
- Precise invoicing system on delivery of good or services







Implementation Methodology

Requirement Mapping (SRS)

System Setup & Configuration

Training & Pilot Run

- Infrastructure Readiness
- **Project Team** \bullet **Finalization**
- Study of \bullet **Business** Processes
- **Business** blueprinting
- Master Data \bullet Preparation
- Gap Analysis

New Development & Customization

- ERP \bullet Configuration
- Fine Tuning \bullet
- **Closing Gaps**

- User Training & Testing
- Dry Run \bullet
- Gap Analysis \bullet
- **Finalization of** ightarrowreporting
- **Fine Tuning** •
- Cutover Plan & Go-Live Preparation





Go-Live

Post Live Support

Conversion of Live Data

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Go-Live Data Entry in ERP Monitor live

data Environment

- **Resolution of** User's process queries
- **Technical** \bullet modification /Changes
- Statutory ulletchanges
- Updates & New Features

Screenshots

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